

ANNUAL MEETING



HOLIDAY INN
150 George Street North
Peterborough, ON
MARCH 5, 2016

ONTARIO CHAROLAIS BOARD OF DIRECTORS 2016

Jim Baker, **President**

1287 Conc 6, R.R. # 4 Stayner
705-888-5061

Ryan Nesbitt, **1st Vice**

17501 Cedardale Rd., Nestleton
905-986-5849

Kirby Hakkesteegt, **2nd Vice**

13 Lawson Settlement Rd, Brighton
613-475-3532

Doris Aitken, **Sec-Treas.**

R.R.#3, Mount Forest, NOG 2LO
519-323-2538
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Brent Saunders, **National Director**

R.R. #3, Markdale
519-986-4165
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Melissa Baldwin

264 Valley Rd., Ameliasburg

Sherry Baker

305 Hunt Club Road, Madoc
613-473-2482

Kelly Langstaff

R.R. # 5, Wallaceburg
519-627-3464

Keith Black

R.R. #1, Forester Falls
613-646-2673

Brad Buchanan

1316 Reeves Road, Victoria Harbour
705-534-0137

Owen O'Neil

Box 747, Dundalk
519-923-3653

Shane Cramp

Line 5 N., Hillsdale

**ONTARIO CHAROLAIS ASSOCIATION
ANNUAL GENERAL MEETING
SATURDAY, MARCH 5, 2016
HOLIDAY INN
150 George Street North, Peterborough, ON (705) 740-6581**

1:00 PM ANNUAL GENERAL MEETING

AGENDA

1. Call to Order
2. President's Remarks – Jim Baker
 - A) Approval of agenda
 - B) Approval of the minutes from the 2015 AGM
3. Financial Statement – Ryan Nesbitt
4. CCYA Report – Billie Jo Saunders
5. First Call for Nominations – Keith Black
 - For Directors, Recognition Award
6. Committee Reports
7. Second Call for Nominations – Keith Black
8. National Director's Report – Brent Saunders and/or Brian Coughlin
9. Fieldman Report – John Mielhausen
10. Third Call for Nominations – Keith Black
11. Election of Directors – Keith Black
 - A) Voting of Directors
12. Voting on Recognition Award
13. New Business
14. Adjournment of Business Meeting
15. Point Show Awards – Sherry Baker
16. Presentation of Recognition Award & Royal Judge
17. Election of New Executive by Board of Directors

5:00 PM – SOCIAL HOUR

6:00 PM – BUFFET SUPPER – Tickets to be ordered from directors by March 1, 2016

Adults: \$35.00 / Juniors: \$20.00

Supper to be in conjunction Ontario Simmental Association

7:30 PM – FUN AUCTION – *Please bring an item to be auctioned off.*

This is a fundraiser for our association.

Holiday Inn Peterborough Waterfront, 150 George Street North, Peterborough, ON

Rate: \$99.00 + taxes per night

PLEASE CALL 1-705-740-6581 BY FEBRUARY 8, 2016 TO RESERVE ROOMS

PRESIDENT'S REPORT

It has been both an honor and a privilege to serve as president of this association which represents such a great family of Ontario Charolais Breeders. In talking with other breed association members we are the envy of many; a group of breeders who “get along,” focused on the goal and producing a product that is exceeding expectations. As your board of directors over the past year we have begun an intentional thought process to consider what we can do to further promote the Charolais breed. This continues to be a work in progress.

Our field man, John Mielhausen, is an integral part of the promotion process. John is one of our key connectors between the Charolais association and the beef producers of Ontario. In 2015 we have added a few promotional items to his toolbox along with making sure it stays full for special events and designated sales.

We continued to work on the challenge of keeping the Ontario Charolais Association website up to date. An avenue to streamline the flow of information from producers to the website and for advertising remains somewhat illusive and your directors are open to any ideas for improvement in this regard.

The association responded to several requests for show sponsorship. It is exciting to see young people bringing renewed enthusiasm to both the Charolais breed and the cattle business in general. Both shows and sales saw new breeders/buyers joining our ranks. With new avenues of funding, beef promotion and finally some profitability the cattle business in Ontario is attracting new producers. I believe the OCA is in a good position and ready to meet the demand for Charolais genetics.

Looking forward there are several exciting events on the horizon. The National Charolais Show comes to Toronto in 2016 and Ontario will host the CCYA in 2017 to mention a couple. Please feel free to volunteer, get involved and help showcase Ontario Charolais to the rest of Canada.

Finally, thanks to all of you who gave up countless hours in 2015 preparing, showing, selling and promoting Charolais – it's working!

Jim Baker

ONTARIO CHAROLAIS ASSOCIATION ANNUAL MEETING 2015

The Ontario Annual Meeting was held on Saturday, March 7, 2015 at the Best Western Otonabee Inn in Peterborough. The weather was great for travelling. The attendance for this meeting was up substantially.

President Brad called the meeting to order at 1:15. Brad introduced the board of directors. Brad appointed Steve Burgomaster as parliamentarian for the meeting. Brad welcomed everyone to the meeting, and then gave his President's report. Brad had mentioned that this past year was a busy one with Ontario hosting the National AGM in the beautiful Ottawa Valley. It was a great success. Brad had also commented on the successful bull and female sales that were held this past spring and fall. On the show side of things the Royal and Canadian Western Agribition had great entries as well. Brad moved the President's Report as printed.

Mark DeGurse moved to accept the agenda with voting on by-law changes after the financial statement; seconded by Kelly Langstaff. Carried. Kirby Hakkesteegt moved to accept the minutes as printed; seconded by Keith Black. Carried. Chester Tupling moved the financial statement as printed; seconded Kurtis Black. Carried.

Colin Montroy has resigned as a director with 1 year remaining on his term.

The Ontario Charolais Board of directors has presented a by-law change that we dissolve the six existing zones and to have all Directors at Large for a 3 year term. Keith Black made a motion to change the by-law from the existing by-law to having 11 directors at Large and a national director sit on the board; seconded by Brad Buchanan. Some discussion from the floor, but the consensus was positive to change the by-law. Carried.

Keith Black was then given the floor for the first call for directors. Chester Tupling nominated Shane Cramp to fill the 1 year term vacated. Brian Aitken nominated Jim Baker, Kirby Hakkesteegt nominated Melissa Baldwin, Chester Tupling nominated Brad Buchanan, Brad Buchanan nominated Ryan Nesbitt, and Mark DeGurse nominated Brian Coughlin.

Recognition Award; Brent Saunders nominated Keith and Karen Black and Brian and Heather Coughlin.

Each chairman then presented their reports.

Brad Buchanan moved the Junior Show and Royal Winter Fair report as printed.

John Mielhausen moved his field man report as printed.

Ryan Nesbitt moved his Ad & Promo report as printed.

Doris Aitken moved the Breed awards as printed.

Second call for nominations.

No further nominations.

Recognition Award-no further nominations.

National Directors report was given by Brian Coughlin. Brian reported that the CCA had a very busy and productive year. The 2015 National AGM will be hosted by Manitoba on June 12-13. The World Technical Conference is hosted by Canada which will tour through Saskatchewan and Alberta in July. The National Charolais show will be hosted by Canadian Western Agribition.

A motion by Frank DeGurse to accept all reports as given and printed; seconded by Kelly Langstaff. Carried.

Third call for directors-no further nominations.

Third call for Recognition Award-Steve Burgomaster nominated the Late Keith Oliver. Keith moved nominations closed. Keith then asked each director if they would let their name stand. Brian Coughlin was the only one to decline. Newly elected directors are Shane Cramp, Jim Baker, Melissa Baldwin, Brad Buchanan and Ryan Nesbitt. Each nominator for the Recognition Award spoke briefly on their nominee. One vote per membership. Appointed scrutineers were Jacqui Mack and Ferneida Hastings.

New Business: Kirby Hakkesteegt had a proposal to present. The Going Forward has grant money available. Kirby proposal was to put forth a Breeders School hosted by the Ontario Charolais but open to any breed to attend. Steve Burgomaster made a motion to submit an application for this Going Forward program; seconded by Jacqui Mack.

Chester Tupling challenged the board on taking a look at the points show and the boss shows that are held in the province. Some shows don't have enough head to qualify and maybe need to look at different fairs. Steve had mentioned that Peterborough Ex had run into some problems, and that there would be someone in to talk to us this afternoon. Ryan Moore from the Peterborough Ex had arrived and had assure the exhibitors from the previous year would get the rest of prize money, and apologize that this had taken

place, but some of the exhibitors were quite upset, not that the exhibitors do this for the prize money, but the way things were handled.

A motion by Kelly Langstaff was presented to adjourn the business meeting. Carried

The OCA board will meet briefly after the meeting.

Submitted by Doris Aitken

Ontario Charolais Association
Financial Statements for Fiscal Year
Ending: December 31, 2015

<u>Income</u>				2015	2014	Variance
	<u>CCA Payments</u>					
	Membership Levy	(143 members)		14,729.00	13,735.05	993.95
	WHE Transfer Payment	(2,334 head)		7,002.00	6,734.70	267.30
				21,731.00	20,469.75	1,261.25
	<hr/>					
	Other Income					
	Bank Fees			(5.00)	(9.75)	
	Investment Interest			734.67	-	
	HST refund			2,265.81	2,197.92	
	Annual Meeting - Tickets/Auction Proceeds			3,435.00	2,555.00	
	Royal Show - Banner Sponsors			3,164.00	4,044.00	
	National AGM - Sponsors/Auction				9,160.00	
	Breeders Directory				11,487.00	
	Show Jackets			350.00	270.00	
				9,944.48	29,704.17	(19,759.69)
	<hr/>					
	TOTAL INCOME			31,675.48	50,173.92	(18,498.44)
	<hr/>					
	Expenses					
	Annual General Meeting			2,374.58	1,622.52	
	National AGM				1,892.10	
	Ads & Promo			8,167.93	9,246.41	
	Ontario Points Show			886.25	852.99	
	4-H & Youth			1,795.14	1,542.33	
	Fieldman Expense			8,658.01	7,321.50	
	Royal Expense			3,214.19	4,441.90	
	Breeders Directory				9,813.30	
	Administration			1,860.75	1,605.81	
	TOTAL EXPENSE			26,956.85	38,338.86	(11,382.01)
	<hr/>					
	NET PROFIT			4,718.63	11,835.06	(7,116.43)
	<hr/>					
	INVESTMENTS:			ACTUAL BANK BALANCE:		
	GIC	Date Invested	Value Invested			
		6-Feb-15	9,000.00	Opening - January 1, 2015	6,060.18	
		11-Mar-15	7,504.14			
		11-May-15	7,502.80	Closing - December 31, 2015	15,432.10	
		8-May-15	7,502.40			
	Savings Acct		5,000.00			
			36,509.34			

<u>Annual General Meeting</u>					<u>2015</u>	<u>2014</u>
Income -	Banquet Tickets				1,655.00	990.00
	Auction Proceeds				1,780.00	1,565.00
Expenses -	Room Rental & Banquet				2,064.51	1,391.43
	Printing - Notices & AGM Books				310.07	231.09
	Total Annual Meeting Profit:				1,060.42	932.48
<u>NATIONAL AGM</u>						
Income -	Sponsorship					400.00
	Auction Proceeds					8,760.00
Expenses -	BBQ					954.92
	Farm Tours					937.18
	Total Annual Meeting Profit:				-	7,267.90
<u>Ads & Promo</u>						
Expenses -	Charolais Banner - CCYA Calendar				1,136.50	1,168.00
	Beef Farmers of Ontario - Ads				3,706.40	3,706.40
	Charolais Banner - Website update				292.35	316.50
	Northumberland Cattlemans Assoc BBQ				115.87	
	East Central Farm Show				250.00	
	Ottawa Valley Farm Show					169.50
	Promotional Items				2,666.81	3,886.01
	Total Ad & Promo Expense:				8,167.93	9,246.41
<u>Ontario Points Show</u>						
Expenses -	Agritising Solution Point Show Awards				886.25	852.99
	Total Points Show Expense:				886.25	852.99
<u>4-H & Youth</u>						
Expenses -	Shipping 4-H Awards				58.36	185.26
	CCYA Youth Conference				500.00	500.00
	Yorth Forum				100.00	100.00
	4-H Breed Awards				1,136.78	757.07
	Total Youth Expense:				1,795.14	1,542.33
<u>Royal Charolais Show</u>						
Income -	Sponsors - Paid				3,164.00	4,044.00
Expenses -	Prizes				1,804.05	1,407.70
	Don Turnbull Keeper Award				100.00	90.40
	Show Jackets				271.70	2,145.87
	Royal Banners				258.83	258.03
	Junior Charolais Show				105.37	50.00
	Royal Social - Snacks				674.24	489.90
	Total Royal Show:				(50.19)	(397.90)

Breeder's Directory						
Income -	Pages Auction @ AGM					3,926.75
	Breeders Advertising Income					7,560.25
Expenses -	Pappin Communications -Printing & Mailing					9,813.30
	Breeder's Directory Income:			-		1,673.70
Administration						
	Postage			288.15		265.32
	Directors' Meetings			225.67		419.80
	Ontario Charolais Conf. Calls			86.07		29.04
	Office Exp			79.50		115.99
	Flowers/Donation			181.36		75.66
	Wages			1,000.00		700.00
	Total Administration Expense:			1,860.75		1,605.81

2015 NATIONAL DIRECTORS REPORT

The 2015 CCA Annual Meeting was held in Manitoba this year in conjunction with the MCA picnic and pen show. It was a great event with good crowds and participation for both the picnic/pen show and the meetings. The 2016 annual meeting is being held in north central Alberta June 17th & 18th. The CCA also hosted the World Technical Conference in 2015 with meetings and tours throughout Alberta/Saskatchewan. It was very well attended with a lot of business being done as well. The World Congress is being held in Mexico in April of 2016. The National show was held at Agribition with one of the largest Charolais shows that has been at Agribition for some time. The National Sale was also a great success with a very high average. The 2016 National Show will be held at the Royal Winter Fair.

The CCA is still working towards GE EPDs. There have been a few unforeseen bumps in the road along the way but they are getting closer to becoming reality. More 50k testing is being done by the Association in the upcoming year to help improve the effectiveness of the numbers. The ad and promo committee is doing a great job on our advertising, with many new ads being featured on the back of the Cattlemen's magazine. They are also working to increase our presence online by running ads on sites such as DLMS. The CCA's finances are very solid with a good reserve fund in place.

Submitted by: Brent Saunders

ROYAL WINTER FAIR REPORT

Once again the Royal was well represented with breeders from across the province. The numbers were down in the show compared to years previous with just over 70 head exhibited. Judge Justin Morrison did a very capable job. Congratulations to all the winners and exhibitors!

With the 2016 National Charolais show being held in Toronto this year, any input and support would be much appreciated. Would really love to have over the 100 head mark for the show. Kasey Phillips from Kay-R Charolais, AB, has accepted the job of judging this great event. Hope to see everyone there!

Submitted by: Brad Buchanan

ROYAL JUNIOR SHOW REPORT

Like the open show the number of juniors was down compared to years earlier. Although numbers were down it did not hurt the quality of the show. Judge Rex Crawford sorted through the showmanship classes and found his champion showman. A big congrats goes to Wyatt Burgomaster on winning this prestigious award for 2015.

Once again this show does not happen without the help of volunteers. A huge thank-you goes to Sherry Baker, Doris Aitken and Shauneen Tomlinson for all your efforts in helping make this show happen!

Submitted by: Brad Buchanan

SPECIAL THANKS TO THE AWARD SPONSORS

For the 2015 Royal Agricultural Winter Fair

Where Eagles Soar Charolais, Pat Palmer

Bridor Farms, Brian & Doris Aitken

Quality Seeds

Saunders Charolais, Saunders Family

Land O'Lakes Charolais, Bob Bateman

Kirlene Cattle, Kirby Hakkesteegt

Whiskey Hollow Cattle Co., Gord & Shauneen Tomlinson

Sharodon Charolais, The Burgomaster Family

Medonte Charolais, Allan & Brenda Miller

Miller Land & Cattle

Merial Canada

Railhaven Charolais Rodney / Carolin Turner

Charolais Banner

B Bar D Charolais, Bev & Donna Rae

Hick's Charolais, Dr. Bryan Hicks

Don Turnbull Memorial Award

Langstaff Charolais, Kelly Langstaff

Cedardale Farm, The Nesbitts

Gold Bar Livestock, Brad & Sarah Buchanan

Baker Charolais, Kevin & Sherry Baker

Genex Co-operative

CM Cattle Company, Colin Montroy

Rollin Acres, The Tupling Family

Purina Agribrand

Sunrise Charolais, Jim & Susan Baker

Blackbern Farms, The Black Family

Tupling Memorial Award

Cornerview Charolais, The Coughlin Family

Packer Charolais

ONTARIO FIELDMAN REPORT

In January I attended the Cattle Feeders Convention with Corn Fed Beef in London, another great convention with a great line up of speakers.

March and April were active with bull sales, the sales were well organized with a good showing of quality animals. Attended the Lindsey Farm show, and it was a great show with good attendance and activity.

Also in March I attended the Bench Mark sale in Cobden this year which was a new one for me, the crowd was amazing and the sale was very well organized and a big success.

In May I represented the CCA and attended the Livestock Market Auctioneer Competition in Winnipeg Manitoba it was another great convention. This year it will be held in Brussels Ontario, I would encourage everyone to try and attend this amazing event.

In June we attended the Ontario Livestock Dealers Association meeting at Blue Mountain in Collingwood, this was a very worthwhile addition to my usual events with almost every livestock dealer and sales barn in Ontario in attendance.

October through December started with some bred cow sales, and then into the calf sales.

Once again the Charolais calves at the Keady pre-sort sales were very well presented and were of high demand; these sales are still trying to recruit new members.

Other local sales barns also had high quality calves that sold well, cattle prices have been at record highs but showing some volatility since October.

The year finished with bred cow sales and stocker sales.

Many buyers and consignors expressed their appreciation when the Charolais Association sponsored coffee at the sales this fall, as well the promotional products like gloves and knives have been very appreciated at the many trade shows and events I have attended.

Response across the country is that there is still not enough Charolais cross calves available.

Once again I very much appreciate the opportunity to be a representative for the Charolais Association.

John Mielhausen

2015 CHAROLAIS BREED AWARD

In 2015 4-H members representing the Charolais breed was gifted with a Flash Drive 4G with the Ontario Logo in the case. We handed out 93 awards to members showing a Charolais sire calf this year. Congratulations and thank-you to all the youth who chose to exhibit a Charolais animal this year.

Congratulations to all 4-H members that showed at the Royal Winter Fair. Congratulations to Tyson and Courtney Black who represented Ontario at the CCYA in Yorkton, Saskatchewan in July. A great showing of the Charolais breed across the province.

Submitted by: Doris Aitken

AD & PROMO COMMITTEE REPORT

The OCA advertising committee had another productive year focusing on bringing new ad ideas to the Ontario Beef Magazine.

We have tried to bring awareness to Charolais events, sales and shows while attempting to bring awareness of the positive attributes the Charolais breed brings to the Ontario beef industry. One initiative we have focused on bringing forward is commercial producer testimonials from Ontario cow calf, feedlot, and backgrounder operators.

The OCA Facebook page continues to grow with the amount of followers from active members the Charolais breed as well as members of other breeds to be made aware of upcoming events, sales results and approaching deadlines; while the website serves as a place where producers can go to get contact information and links to member and industry players.

If there is an event that anyone feels should be included in an upcoming issue or website please do not hesitate to contact a board member.

Submitted by: Ryan Nesbitt

DIRECTOR'S REPORTS

2015 was another great year for the Charolais industry across the province. Prices were higher than ever and still seem to be maintaining although they have dipped slightly. Bull and Female sales were strong in 2015 as well. Courtney and Tyson Black attended the CCYA conference in Yorkton, Saskatchewan.

Fairs were well attended with Picton being added as a new points show, it provided to be popular even with the wet weather. Norwood was able to have enough numbers this year for a point show.

Hopefully 2016 will be as good as or even better than last.

Submitted by: Sherry Baker

Bull Sales continued to be strong in our area for 2015 and are looking optimistic for this spring as well. Calf sales were also hot with the Char cross calves continuing to top the markets.

2015 was an exciting year on the show circuit with the addition of both Barrie and Elmvale for point shows, both of which were well represented. Furthermore Barrie had a Supreme Champion show in which Rollin Acres Zip was awarded Supreme Champion bull of all breeds. Once again the annual UTA sale at Maple Hill in Hanover had strong offerings from every consignor and increased our overall average from 2014.

Submitted by: Shane Cramp

Brigden and Glencoe fair did not have enough cattle for a point show. All Charolais and Char/cross cattle were at the top of all cattle sales at Denfield and Brussels. Whenever in our life did a Charolais calf bring over \$3.00 a pound? Congratulation to Annuroc Charolais for going out to Agribition and showing cattle. The Langstaff herdsman has expanding with Carter Ross Pumpfrey. The weather has been great this winter and all calves are alive and running.

Submitted by: Kelly Langstaff

NOMINATION REPORT

The Ontario Charolais Association Board consists of 11 Directors. Directors are elected at the Annual General Meeting for 3 year terms, unless otherwise stated.

Directors completing the **first year** of a 3 year term

- Brad Buchanan
- Jim Baker
- Melissa Baldwin
- Ryan Nesbitt

Directors completing the **second year** of a 3 year term

- Sherry Baker
- Owen O'Neill
- Kelly Langstaff

Directors completing the **third year** of a 3 year term

- Keith Black
- Shane Cramp
- Kirby Hakkesteegt
- Doris Aitken

CCA National Director

The National Director is a 3 year term, elected at the CCA Annual General Meeting. Brent Saunders has completed the first year of a 3 year term.

OCA Recognition Award

There will be an election for the 2015 OCA Recognition Award. Nominators are expected to give a brief presentation in support of the Nominees.

Election Procedure

There will be three calls for nominations. Following the closing of nominations each of the standing nominees will give a brief presentation. The Chairman will appoint scrutineers. Elections will take place by secret ballot. Results will be announced as soon as possible.

Submitted by: Keith Black

RECOGNITION AWARD PAST WINNERS

1971	JAN VERDUN
1972	JAN VERDUN
1973	LAWRENCE LALONDE
1974	JOHN DEVINS
1975	RON LIPSETT
1976	RON LIPSETT
1977	DONNA COOPER
1978	HENRY BOWERS
1979	HENRY BOWERS
1980	HENRY BOWERS
1981	JUNE BARNES
1982	CONNIE BARKER
1983	WAYNE BURGESS
1984	LINDA BARKER
1985	LINDA BARKER
1986	JUNE BARNES
1987	BOB & JUNE BATEMAN
1988	DON BURGOMASTER
1989	JOHN & JANET NYKAMP
1990	DON & HELEN BELL
1991	DR. R. BRYAN HICKS & BOB BATEMAN
1992	BARRY POTTER
1993	DON EASTMAN
1994	DON BURGOMASTER
1995	JANE HERRON
1996	ROSS LAYCOCK
1997	ONTARIO JUNIOR ASSOCIATION
1998	JANE HERRON
1999	STEVE & HELEN BURGOMASTER
2000	ALLAN & BRENDA MILLER
2001	STEVE & HELEN BURGOMASTER / OJCA EXEC
2002	DORIS AITKEN
2003	THE HICKS FAMILY
2004	PETE & ANDE NEAL
2005	PETE & ANDE NEAL
2006	DR. BRYAN HICKS
2007	BARRY & LIZ POTTER
2008	GORD & SHAUNEEN TOMLINSON
2009	BRIAN COUGHLIN & FAMILY
2010	WAYNE & JACQUI MACK
2011	KEITH & KAREN BLACK
2012	DORIS AITKEN
2013	BILLIE JO SAUNDERS & OJAC COMMITTEE
2014	KEITH & KAREN BLACK / BRIAN & HEATHER COUGHLIN